

International economic law and contract design (Englisch)

Agenda

- Basics of international economic law (legal venue, applicable law, entering into international contracts)
- International delivery contracts
- Contracts with foreign distribution partners (international law for sales representatives and authorised dealers)
- Patent law, licence agreements, product liability (in the home country and abroad)
- Further issues concerning contracts and legal agreements depending on the participants' backgrounds

Goals:

The main goal of the module is to discuss different ways of avoiding business disputes and disagreement abroad. We will concentrate on possible problems while drafting contracts. Besides, example contracts of different types important for doing business internationally will be presented. We will deal with product liability issues in the international context.

It is only logical to expect that the legal norms and standards in this area can drastically differ from the German laws and regulations, that is why a lack of the relevant knowledge can turn out to be expensive. The module addresses possible risks and ways of reducing them while making contracts with international partners. The participants are most welcome to bring their own contracts that appear doubtful/ problematic to them.



Export-
Akademie
Baden-
Württemberg



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Steinbeis University Berlin*

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*Standort: 72072 Tübingen,
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Referenten:

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